

Daniil Gusarov

Engineering & Product manager (Technical)

Location:
London,
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Awards and Talks:

- **Yandex** Skills Hackathon - 2021 - **1st place** - Development of Skills for Yandex assistant.
- Make-IT Digitalante - 2022 - **1st place** - German IT Project competition.
- Urban.Tech.Moscow - 2020 - 3d place - Penetration Testing of a Banking App
- **BlackHat Europe** - 2024 - 2nd place (out of 163) - On-Site Web Pentest competition

Certifications:

- **AWS** - Cloud Practitioner
- **Microsoft Certified - Security**
- **Microsoft Certified - Python**
- **Barracuda WAF**
- **Microsoft Office Specialist** - Excel, PowerPoint, Word
- **Positive Technologies** - PT Application Inspector (**SAST**)
- **Positive Technologies** - PT **SIEM**
- **IBM** - QRadar Resilient (**SOAR**)

Skills:

- **Security:**

SIEM (FortiSIEM, ELK/Opensearch)

SOAR • SGRC • PAM • WAF • EDR

FortiGate NGFW

Incident Response • Vulnerability Management

Linux • MacOS • Windows

OS Hardening • Computer Networking

- **Software Engineering:**

Python • **Ruby** • JS • PHP

FastAPI • SQLAlchemy • SQLModel

Alembic • Pydantic

Microsoft Graph

Docker • **AWS** • Kubernetes

- **Product & Engineering Management:**

Jira • Confluence • **Automation** •

Agile / Scrum • Technical Specs \ Requirements

Leadership • Market Research

PowerBI • **DataDog** RUM Analytics

Education:

- BSc Computer Science (Security)
IT HUB Moscow (2017-2021)
- BSc Business Management
MIRBIS Moscow (2023-2026) Remote

Languages:

- English - Advanced
- Russian - Native

TLDR:

Seasoned cybersecurity and product management professional driving high-impact, secure SaaS platforms for global SOC operations. Adept at translating strategy into actionable roadmaps, leading cross-functional teams, and consistently exceeding KPIs.

Experience:

Product Lead (Technical), SecurityHQ

London | January 2024 – Present

- Scaled MAU 150 to 700 in 12 months, driving **+8% revenue uplift**.
- Cut infrastructure spend 30% by refactoring for **AWS cloud-native** efficiency.
- **Built & led a 15-person Agile squad** (from 3), introducing **data-driven** KPIs and clear comms rituals.
- Integrated full **Atlassian** stack, enhancing delivery velocity and **forecasting** accuracy.
- **Reduced MTTR 30%** by keeping **customer-first** fixes and features at the top of the backlog.
- Driven **SOC 2 Type II** re-certification by embedding **compliance gates** into the SDLC.
- Directed UX/UI overhaul across all flagship products with **3-designer direct reports**.

Security Software Engineer, SecurityHQ

London | June 2023 – Present

- **Initiated and led the redevelopment of a global IRP**, architecting the **AWS**-based foundation (S3, OpenSearch, RDS) and writing core backend components from scratch.
- Introduced file management **S3-based** component cutting workflow time from up to 3 min to <1 s per file.
- Reduced P95 API latency from 1.2s to 350ms by **refactoring** critical **microservices**.
- Raised **unit-test** coverage from 18% to 60% via **PyTest** & **GitHub Actions** CD pipeline.
- Built async **Microsoft Graph** co-processor of 40 k messages/day with zero downtime.

Cybersecurity Engineering Lead, DialogueScience

Moscow | April 2022 – June 2023

- Led and aligned a team of **4-engineer team** to **strategy** of the company, starting **professional services engagements** and converted team from **cost** to a **revenue center**.
- Delivered 3 security **systems integration projects** impacting **500 k+ users** and critical systems.
- Guided clients to first-pass **PCI-DSS, FSTEK** & **FSB** certifications.
- Developed 120+ custom **SIEM** correlation rules from scratch to extend cybersecurity coverage to clients’ bespoke systems.
- Coordinated **six** parallel security system deployments with **100% on-time delivery**.
- Wrote 20+ security config verification scripts (100+ controls) using **Ruby** and **Chef InSpec**.

Cybersecurity Engineer, Wargaming

Moscow | December 2022 – March 2023

- Resolved average of 3 major **security incidents** daily with zero SLA breaches.
- **Developed MS Teams** chatbot slashed alert reaction time from 3 min to <1 min for on-call analysts.
- Tuned **ELK** pipelines, cutting alert noise by 7%.
- Participated in **red-team** exercises uncovering 17 critical **vulnerabilities** remediated within SLA.

Cybersecurity Engineer, Rakasta

Moscow | June 2021 – December 2021

- Deployed **Cisco FTD** HA cluster supporting 30k concurrent sessions with minimal downtime.
- Developed and productionized a Python alert forwarding **multi-tenant** service for **FortiSIEM** & Telegram.

Automation Engineer & System Administrator, ITHUB Group

Moscow | December 2018 – June 2021

- **Automated** certificate issuance run 15k+ times, saving 20h monthly admin effort.
- Assisted rewrite of **student-management platform** workflows, improving data accuracy.
- Automated **vulnerability management** cutting critical patch SLA from 14 to 3 days (**Ansible** + **WSUS**).
- Maintained 99.95 % uptime for **120+ servers and PCs**.

IT Teacher & Mentor, ITHUB College

Moscow | June 2021 – December 2021

- **Mentored and taught 100+ students Linux Systems Administration** and **Networking** courses, now employed at **Meta, Sber, Yandex, Tinkoff** and others.
- Achieved 92% average certification pass rate across cohorts.